

Customer Snapshot



How Vertiv drives transparency and employee development with Betterworks



About

Vertiv designs, builds and services critical infrastructure that enables vital applications, from data centers to communication networks to commercial facilities.

Industry

Electrical equipment

Type

B2B

of Users

13 000

Headquarters

Columbus, OH

Program Overview

With nearly 15,000 employees spread across 25 countries, Vertiv faced the dual challenges of aligning and a complex and truly global workforce while simultaneously replacing a variety of processes and platforms with one unified performance management platform. To that end, Vertiv partnered with Betterworks to create eleVate — Continuous Performance Management™ program incorporating goals, conversations and insights to develop and align their entire global workforce.

Program Details

- After an initial successful deployment with its HR and IT departments, Vertiv is now deploying eleVate organization-wide (13,000 users)
- Vertiv now uses OKRs organization-wide (including their executive team) in quarterly business reviews, with 90% of employees agreeing that “eleVate helps me understand my strategic priorities”
- By the end of 2019, ongoing Conversations focused on development and feedback will globally replace regional performance processes

We are a global company, and our employee performance programs used to incorporate several different tools and approaches. Our challenge was to unify all of our performance management activity within one system, and with Betterworks we have been able to do it in the simplest and smoothest way we could find.



Roberta Gentile,
Director of Learning, Global
Business Units